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The Tea Spot Expands Its Business, Moves to New Colorado Headquarters

HQ at the Colorado Tech Center Features 12,800 Feet of Space, as Well as The Tea Spot's New Tea-packaging Machine by Fuso International

BOULDER, Colo. (Nov. 6, 2018) – The Tea Spot, which works to empower healthy living through whole leaf tea, has moved from Boulder, Colo. to a new facility and headquarters at the Colorado Tech Center in Louisville, Colo. The move to the new 12,800 square foot building represents The Tea Spot's growth as an innovative B2C and B2B tea company. The previous HQ was 5,600 feet, and the new location allows more room for additional staff, resources, product supply, and a new tea-packaging machine by Fuso International.

"We outgrew our last space in Boulder's Gunbarrel neighborhood in less than three years, both in terms of production and office space, as well as raw materials storage," said Maria Uspenski, founder and CEO of The Tea Spot and author of *Cancer Hates Tea*. "The final impetus to move now was the addition of a big, beautiful piece of automated machinery from Japan's Fuso International, which will be used by The Tea Spot to develop and co-pack custom pyramid tea sachets."

Uspenski noted, "We had originally planned to locate the new machine at an industry partner's facility in Colorado, but in the end, and given the timing of our significant growth in 2018, we chose to upgrade our space to accommodate our needs and the new tea sachet machine, as well."

At any given time, The Tea Spot stores approximately 45,000 pounds of raw tea and herbals, sourced from tea gardens around the world, and another 10,000 pounds of finished/packaged tea products. The company has 20 full-time employees, four seasonal employees, and one remote part-time employee in China. The production and fulfillment team handcrafts tea in small batches, sources raw materials from around the world, coordinates shipping and receiving to and from its facility, and manages inventory and accounting. The Tea Spot's teas are supplied to a variety of businesses, including restaurants, hotels, spas and retailers.

In addition to creating its own teas and Steepware® tools that are available online, The Tea Spot develops private label and co-branded teas and tea wares for businesses and brands. Overall, the company's core purpose is to promote wellness by empowering people to make tea a part of every day.

"This past year has been an exercise in managing growth and planning for the future," said Uspenski. "We've experienced higher than anticipated growth in our e-commerce retail channel, which is very high-touch in terms of production, fulfillment and customer service. And we've had a year of substantial investment for the future in our wholesale and private label/custom channel. As a result, The Tea Spot today is a very different company than it was one year ago. With additional staff, resources and the new HQ, we're now set-up to handle a larger business volume."

To learn more about The Tea Spot, visit https://theteaspot.com. Wholesale, private label, corporate gifting and co-branding options are also available to organizations and brands, including grocers, specialty and health retailers, hotels and spas, among others. Email: sales@theteaspot.com.

ABOUT THE TEA SPOT. INC.

The Tea Spot, Inc. is a leading producer of handcrafted whole leaf teas and creator of Steepware®—the housewares tools that make loose tea easy. Its vision to modernize the loose leaf tea experience has held steadfast since



the for-profit philanthropic company was founded by Maria Uspenski in 2004, a cancer survivor drawn to the health benefits of leaf tea during her recovery. Her message is simple and powerful: Tea in its freshest form renders premium flavor, unmatched health benefits, and is eco-friendly. The company's model of social entrepreneurship incorporates its mission to foster health and wellness through loose leaf tea with its 10% Pledge. Ten percent of every sale made is donated in-kind to cancer and community wellness programs. The Tea Spot is a Boulder, Colorado-based woman owned and operated business. More at http://theteaspot.com.

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